



THE
POWER
TO KNOW.



Dream of working with the World's Best Multinational Workplace?



SAS has earned the top 2 spots for the past 5 years from the World's Best Multinational Workplaces list, based on inspiring work, open communication, generous benefits and work-life balance.

Who we are?

Headquartered in North Carolina, since 1976, SAS is **the leader in business analytics software and services**, and the largest independent vendor in the business intelligence market.

SR./ BUSINESS CONSULTANT-ANALYTICS

Responsibilities:

- Supports sales cycles and manage strategy, including identifying opportunities, develop proposals, presentations, business consulting, workshop, demonstration, and proof of concept.
- Provides consultancy on proposed solution, business processes, architecture, IT system and organization to selected customers in Business Analytics area.
- Provides strong leadership while handling client meetings or workshops, highlighting the challenges, drawing up solutions, presenting findings and convincing clients of the solutions.
- Identifies, develops and wins major related sales opportunities.
- Builds and manages trust-based, long-term relationships with customer's organization on all levels, including CxO level.
- Holds considerable knowledge of company's products and application areas; becoming proficient in the use of SAS analytical products
- Understand the concept of big data, business analytics

Qualifications:

- Bachelor's Degree or higher in quantitative fields: statistics, science, computer science, economics, engineer, with an MBA preferred or equivalent experience.
- 10 years' experience+ in sales consultant, solution consulting, or business analyst
- 7 years' experience+ in Analytics Consulting practice
- Experienced in proposal development, proof of concept, demonstration and solution configuration
- Experience in banking, insurance, telecommunication, retailing is a plus
- Good Knowledge in Business Analytics & data mining concept
- Strong communication skill both Thai and English
- Strong presentation skill

Contact detail:

Please contact Thavira.sayupatham@sas.com visit www.sas.com